(Caption of Case)  (Caption of Case)  Application of NexUSTel, LLC for a Certificate of Public Convenience and Necessity to Provide Resold Interexchange Telecommunications Services to and from all Points throughout the State of South  Carolina, and for Alternative Regulation  )		BEFORE THE PUBLIC SERVICE COMMISSION OF SOUTH CAROLINA  COVER SHEET  DOCKET NUMBER: 2008 - C			
(Please type or print) Submitted by: John J. Pringle, Jr.  Address: Ellis, Lawhorne & Sims, PA PO Box 2285 Columbia SC 29202		SC Bar Number:         11208           Telephone:         803-34           Fax:         803-79           Other:         Email: jpringle@ellislawl	9-8479		
NOTE: The cover sheet and information contained herein neither replaces nor supplements the filing and service of pleadings or other papers as required by law. This form is required for use by the Public Service Commission of South Carolina for the purpose of docketing and must be filled out completely.  DOCKETING INFORMATION (Check all that apply)  Request for item to be placed on Commission's Agenda expeditiously					
Other:  INDUSTRY (Check one)	NATURE OF ACTION (Check all that apply)				
Electric	Affidavit	Letter	Request		
Electric/Gas	Agreement	Memorandum	Request for Certification		
Electric/Telecommunications	Answer	<b>⋈</b> Motion	Request for Investigation		
Electric/Water	Appellate Review	Objection	Resale Agreement		
Electric/Water/Telecom.	Application	Petition	Resale Amendment		
Electric/Water/Sewer	Brief	Petition for Reconsideration	Reservation Letter		
Gas	Certificate	Petition for Rulemaking	Response		
Railroad	Comments	Petition for Rule to Show Cause	Response to Discovery		
Sewer	Complaint	Petition to Intervene	Return to Petition		
▼ Telecommunications	Consent Order	Petition to Intervene Out of Tim			
Transportation	Discovery	Prefiled Testimony	Subpoena		
Water	Exhibit	Promotion	Tariff		
Water/Sewer	Expedited Consideration	Proposed Order	Other:		
Administrative Matter	Interconnection Agreement	Protest			
Other:	☐ Interconnection Amendment ☐ Late-Filed Exhibit	Publisher's Affidavit Report			
	Print Form	Reset Form			

# **ELLIS: LAWHORNE**

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July 7, 2008

## FILED ELECTRONICALLY

The Honorable Charles L.A. Terreni Chief Clerk

**South Carolina Public Service Commission** 

Post Office Drawer 11649 Columbia, South Carolina 29211

RE:

Application of NexUSTel, LLC for a Certificate of Public Convenience and Necessity to Provide Resold Interexchange Telecommunications Services to and from all Points throughout the State of South Carolina, and

for Alternative Regulation

Docket No. 2008-\_\_\_\_-C, Our File No. 1645-11594

Dear Mr. Terreni:

Enclosed is the original and one (1) copy of the **Motion for Protective Treatment** filed on behalf of NexUSTel, LLC in the above-referenced matter.

If you have any questions or need additional information, please do not hesitate to contact me.

Very truly yours,

John J. Pringle, Jr.

JJP/cr

Enclosure (as stated)

cc:

Office of Regulatory Staff Legal Department (via electronic mail service) Jorge Asceio, NexUSTel, LLC (via electronic mail service)

Danielle Burt, Esquire (via electronic mail service)

# BEFORE THE PUBLIC SERVICE COMMISSION SOUTH CAROLINA DOCKET NO. 2008-\_\_\_\_--C

IN RE:	)	
	)	
Application of NexUSTel LLC	)	MOTION FOR PROTECTIVE
To Provide Resold Interexchange	)	TREATMENT AND
Telecommunications Services	)	BASIS FOR FILING EXHIBIT 4
Throughout the State of South Carolina	)	AS TRADE SECRET
	)	

NexUSTel, LLC ("Applicant"), by counsel, and pursuant to S.C. Code Ann. § 39-8-10, et seq., and S.C. Code Ann. Regs. 103-804(S)(2), hereby files this Motion for Protective Treatment ("Motion") in the above-captioned proceeding. By this Motion, Applicant seeks protective treatment by the South Carolina Public Service Commission ("Commission") of certain commercially-sensitive financial information attached as Exhibit 4, filed as Trade Secret to its Application for Authority to Provide Resold Interexchange Telecommunications Services. Because this Motion is an inseparable part of the Application, it is being filed concurrently therewith.

In support of this Motion, Applicant provides the following:

1. The legal name, address, telephone and fax numbers of the Applicant are:

NexUSTel, LLC 9700 S. Dixie Highway, Suite 550 Miami, Florida 33156 Telephone:

(786) 220-3720

Facsimile:

(585) 720-1790

2. All correspondence, notices, inquiries, and other communications regarding this Motion should be addressed to:

> John J. Pringle, Jr. Ellis, Lawhorne & Sims, P.A.

1501 Main Street, 5th Floor

Columbia, South Carolina 29202-2285

Telephone:

(803) 343-1270 (Tel)

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and:

Andrew D. Lipman

Danielle C. Burt

Bingham McCutchen LLP

2020 K Street, NW

Washington, D.C. 20006

Telephone:

(202) 373-6000

Facsimile:

(202) 373-6001

danielle.burt@bingham.com

#### **Description of Confidential Information** I.

The Application requires Applicant to disclose evidence of its financial ability to provide service by submitting documentation of its financial resources. Pursuant to this requirement, Applicant is submitting a copy of a current balance sheet and a statement of profit and loss. This information contains highly confidential and strictly proprietary information, the public disclosure of which would result in direct, immediate and substantial harm to Applicant's competitive position in South Carolina and in other states where Applicant is currently doing business.

#### II. Grounds for Claim of Confidentiality

The financial information submitted by Applicant in Exhibit 4 of its Applicant fits squarely within the definition of a "trade secret" under the South Carolina Trade Secrets Act. 1 As a privately-held company, Applicant's financial qualifications are not readily ascertainable. Applicant currently has no legal obligation to prepare or submit projected financial statements, or

A "trade secret" is defined in S.C. Code 39-8-20(5)(a) as information that "(i) derives independent economic value, actual or potential, from not being generally known to, and not being readily ascertainable by proper means by the public...and (ii) is the subject of efforts that are reasonable under the circumstances to maintain its secrecy."

to report any financial information to a public entity. Further, the unavailability of this information derives independent economic value for the Applicant because the disclosure of such information would harm its ability to compete in the provision of advanced telecommunications services in South Carolina. Applicant is not a public entity and its financial and business information is uniquely sensitive.

Applicant takes considerable efforts to maintain the secrecy of the information contained in its financial statements. Financial information of this type is not publicly disseminated, and Applicant takes reasonable steps to guard this information internally as well. Its disclosure is limited to Applicant's senior officers, its counsel and employee of the company who are directly involved with its financial operation. Furthermore, when required to submit financial information to public authorities, all such information is clearly stamped "confidential" and is accompanied by formal requests to maintain the confidentiality of the information and to withhold it from public disclosure.

Applicant clarifies that its request for protection applies only to the financial information contained in Exhibit 4 to the Application. Applicant is not seek protection of any type by means of this Motion for those reports it will be required to file with the Office of Regulatory Staff ("ORS") should the relief sought in the Application be granted: the Annual Report Form, Gross Receipts Report, or the Universal Service Fund Worksheet.

### III. Conclusion

The financial information included in support of the Application, for which confidential treatment is requested, is both proprietary and competitively sensitive. Applicant would suffer substantial direct harm if such information is made publicly available. The harm that would result from public disclosure of Applicant's financial information is real and not speculative.

Moreover, to date, no other jurisdiction has required Applicant to make its financial information publicly available. For the foregoing reasons, the financial information included in Exhibit 4 should be protected from public disclosure by the Commission.

WHEREFORE, Applicant request fully requests that the information contained in Exhibit 4 of its Application for a Certificate of Public Convenience and Necessity be ruled exempt from public disclosure and provided confidential treatment in accordance with S.C. Code Ann. § 39-8-10, et seq.

Respectfully submitted,

NEXUSTEL, LLC

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Columbia, SC 29202

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(803) 343-1270

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Dated: July 7, 2008